



Apex HCM By IRIS Comparative Analysis

Execupay
vs.
Apex HCM

Operating a successful payroll service bureau requires powerful software. Power to handle the complexity and variety of tasks related to payroll processing, a full Human Capital Management suite, robust reporting and analytics and user-friendly applications for your clients - all supported by industry leading onboarding and conversion teams, ongoing support and a simple pricing model. If you currently use Execupay, you know the limitations of their support, reporting, client applications and how those limitations are likely hindering growth.

Most payroll service bureaus that switch to Apex HCM By IRIS do so to gain a competitive advantage, a partner invested in helping them grow, an easy-to-use and secure platform and configurable solutions to match the needs of your specific business,

Businesses who switched from Execupay to Apex HCM report the following as key considerations in their decision:

1. Industry-Leading Support

Apex leads the industry in unmatched personal service with an experienced, live support team, an online community and more. Each new customer is assigned a dedicated Client Success Manager to ensure you have all the resources needed to serve your clients, grow and compete.

Transitioning to a new platform requires additional resources most payroll bureaus do not have; Apex eliminates that with our data migration services. Apex offers full conversion assistance, on-boarding, and training with a dedicated team of implementation professionals that will augment your staff to migrate your clients' data.

"We decided to partner with Apex and stay with Apex because of the customer support that we get. Whenever we really need something, we are able to pick up the phone, give a call, get somebody live on the phone, or put in the ticket and have somebody respond back to us very quickly. The training from the onboarding when we moved over to Apex to today has been amazing."

- Frank Plum, Workplace HCM

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2. **Advanced Cloud-Based Payroll Functionality**

Apex provides strong payroll capabilities that offer more efficient operations with the broadest suite of payroll services, backed by the security of Microsoft Azure. You can process many payrolls at once and set others for automatic payroll processing. You can also make all your federal and state payments in batches to create more payroll process efficiencies.

3. **Full Human Capital Management (HCM) Platform**

Human Resource and timekeeping capabilities represent large revenue opportunities. These are critical growth areas for most payroll service businesses to generate new revenue streams and respond to client requests. Most service bureaus report that a single purpose payroll system will not provide the broad integrated platform to grow their businesses. You need more services to retain clients and win new business such as:

- Employee onboarding
- Applicant tracking
- Mobile apps
- Time & Attendance
- Benefits enrollment
- HR/Workforce Management
- Employer and employee self-service
- ACA

4. **Simple and Homogenous Pricing**

Apex pricing is simple, complete and without surprises that can end up “nickel-and-diming” you, resulting in higher costs than expected. Even functionality such as e-Filing is a standard feature with Apex.

5. **Comprehensive, Custom Reporting**

Easy and convenient access to data with the following:

- Real-time access to payroll reports
- Report wizard and quick reports tool
- Pre-process includes cash requirements and liabilities
- Run reports from historical data

6. **Expanded Tax Management**

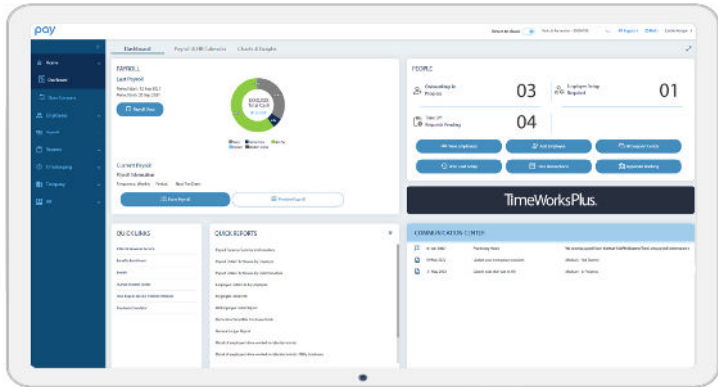
Our expanded tax functionality includes e-Filing as a standard feature and support for local taxes. Apex maintains the local taxes table, removing this burden from our bureaus, in turn, saving time and effort. With our proprietary tax engine, you have the tools you need to manage your tax processes, pay your clients’ taxes in an accurate and timely manner and automate your quarter-end and year-end processing with our tax processing and scheduling tools.

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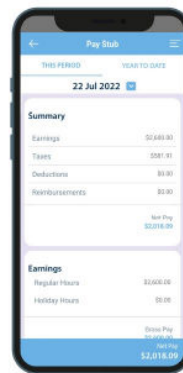
7. Modern, User-Friendly and Convenient Client Applications

The easiest to use payroll/HCM solution makes it simple for your customers and their employees to do what they need to do. The Apex HCM user experience was designed with the payroll client and their employees in mind.

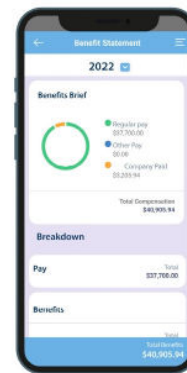


Apex's Employer on the GO, manager self-service platform is a user friendly platform where your clients can configure employee onboarding tailored to their needs from anywhere at anytime.

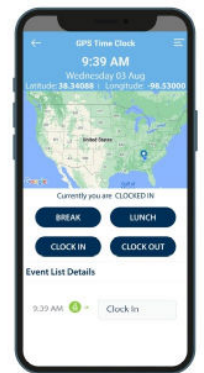
For your clients' employees, the myGO self-service application provides easy access to the data they need such as accruals, direct deposits, benefits, PTO, time and attendance, and more.



Payroll
paysub | W2 | W4
accruals | direct deposit



Human Resources
benefits | company info
onboarding | PTO



Time & Attendance
clock in & out | GEO enabled
timekeeping

Contact Us:

Have questions or want more information about the differences between Execupay and Apex software? Contact us at: Email: info@apexhcm.com | Phone: 878 313 2388

Other Resources



- Download the **"5 Key Considerations When Purchasing Payroll & HCM Software"** White Paper [here](#).
- Download the **"Payroll Software Conversion: Easier Than You Think, More Essential Than You Know"** White Paper [here](#).



Request a live, personalized demo of the Apex HCM platform [here](#).

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